

# A Practical Guide in Explaining Law to Non-Legal People

by  
Mr. Chris Sykes,  
Solicitor,  
Co-Founder, Head of Legal,  
Dragon Law



Chris Sykes is a Solicitor of England & Wales, and co-founder and Head of Legal at Dragon Law, a LegalTech business based in Hong Kong, Singapore, Australia and New Zealand. He practised in the UK in the area of 'white collar' criminal defence, before moving to Spain where he taught common law and legal 'skills' in a variety of law firms and universities. He now works as General Counsel for Dragon Law, as well as heading the client service team.

All lawyers have clients, and many clients have little or no understanding of the law. This is especially true in the modern world of startups, where startup founders are often keen but inexperienced in business. Being able to communicate effectively with startup founders in language and terms they understand is vital for any lawyer hoping to tap into the growing trend for new and imaginative startup businesses.

Chris Sykes is a solicitor co-founder of Dragon Law, and spends most of his time communicating with and mentoring startups. He will use his experience in this area to explain some of the common issues experienced by founders when it comes to using lawyers and understanding the law. He will focus on communication (both oral and written) and how this can best be used to help and support clients to the benefit of the client and to the benefit of a startup focused practitioner.

### The structure of the programme will be as follows:

- Why should a lawyer give particular attention to the 'startup' founder
- The modern founder's attitude to law (and lawyers)
- What a founder expects from a lawyer
- Misconceptions about the roles in a company: founder v member v shareholder v partner v director v employee
- How to explain why a contract is important
- Key clauses in a contract that are commonly misunderstood
- Misunderstandings about non-disclosure agreements
- Consultant or employee or neither - dealing with confusion
- Helping founders understand fundraising concepts
- Litigation and alternative dispute resolutions - how to explain pitfalls and benefits

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Code:	<b>EVT000000189</b>	Level:	<b>Intermediate</b>
Date:	<b>16 August 2017 (Wednesday)</b>	Language:	<b>English</b>
Time:	<b>14:30 - 17:45</b> (Reception starts at 14:00)	Accreditation(s):	<b>LSHK 3.0 CPD Points</b> (LSHK Allocated Number: 20172547)
Venue:	<b>Kornerstone Institute</b> 15/F, Hip Shing Hong Centre 55 Des Voeux Road Central Central, Hong Kong	Request for Rerun:	<b>Please Contact Us for Details</b>



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